

# Meraki Remote Workforce Promotion FAQ



For Meraki partners and distributors

## What is the Meraki Remote Workforce Promotion?

Between now and July 31, 2021 Cisco Meraki channel partners can receive additional discounts on the complete MX and MI product series, hardware and licensing. Please note, the discount applies to net new deals only and cannot be applied to deals created prior to March 20, 2020.

## Which Meraki SKUs are eligible for the offer?

All Meraki MX and MI hardware and licence SKUs are eligible.

## Is this offer stackable with other discounts?

Yes! The Meraki Remote Workforce offer can be stacked with any standard Cisco pricing programs such as OIP, TIP and MIP. However, this promotion cannot be used with existing Meraki only pricing promotions such as Meraki Ed-Vantage, Fast Track, or other regional offers. Please work with your Meraki rep for any pricing questions.

## Do enterprise agreements qualify for the promotion?

No, Enterprise Agreement purchases do not qualify.

## Is this pricing exclusive to certain partners?

No. Meraki will honor this discount across all partners, however only one will receive OIP.

## Who qualifies for this offer?

All customers interested in purchasing Meraki Security Appliances or Meraki Insight licenses qualify.

## Is there a limit on this offer?

This discount is available on all MX and MI purchases for both new and existing Meraki customers.

## Is this a global promotion?

Yes, this offer is available everywhere where Meraki is sold on Cisco Global Price List

## When does this promotion expire?

All orders must be booked by July 31, 2021.

## How do I add this offer in CCW?

Create a deal in CCW, manually select "Meraki Remote Workforce" under the incentives page, add eligible SKUs to BoM, and promotion will be auto-approved.